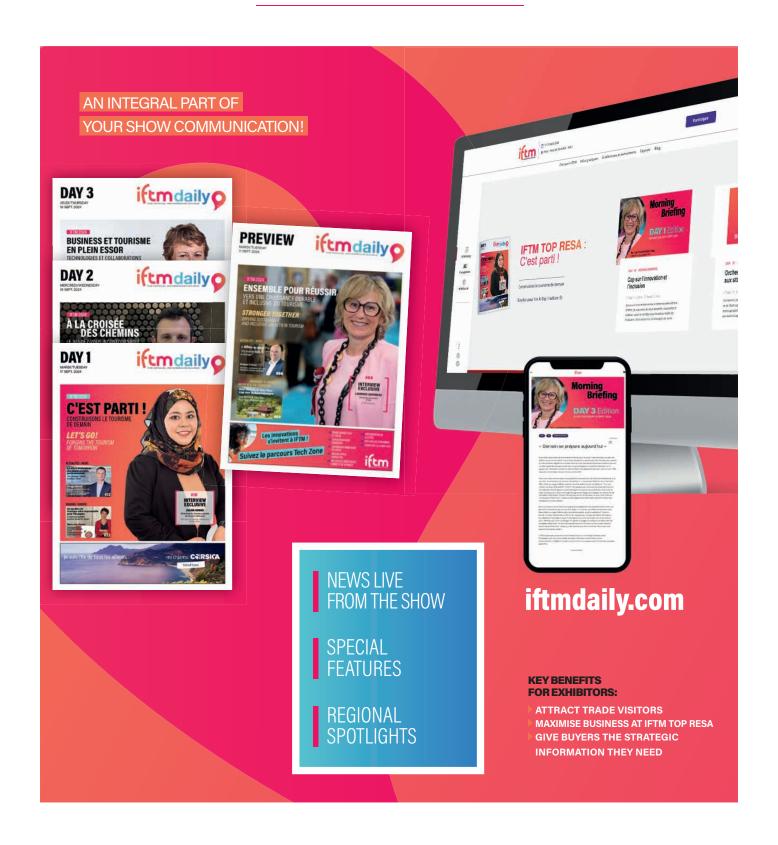




# 2025 MEDIA KIT



# IFTM DAILY IS THE EXCLUSIVE OFFICIAL DAILY MAGAZINE OF IFTM TOP RESA

It enables exhibitors to communicate all relevant information, intelligently, directly to their customers (buyers and decision-makers).

It is THE source of information for all trade professionals and international press, and covers the event live from the fair.

**Multi - channel communication** to ensure maximum visibility and reach your target anytime, everywhere!





# FIGURES & READER PROFILE

Source: IFTM Top Resa - 2024

+ 31,900 Trade Visitors

**81.9%** France

18.1% Outside France

#### Main interest of visitors Leisure remains dominant (35%)

Mice Leisure 58%

Groups 27%

Business 34%

#### Visitor numbers by day



# **TESTIMONIALS\***



Manuela BATT
Communication & Education
Director, ASSUREVER

You can't exhibit at IFTM Top Resa without an article in IFTM Daily! IFTM Daily is a vital source of information at this annual trade show, and a must-read for all tourism professionals.



••••

# **Delphine Brousset**Events delegate for the French Association of Travel Managers

It's THE IFTM media, so it's a point of reference for us visitors. It is produced in a good frame of mind with the idea of helping professionals and accompanying them with reliable information.



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Jerôme Delente
Worldia

IFTM Daily is an essential platform to showcase Worldia's innovations and offerings. The magazine allows us to raise awareness of our new destinations and technological solutions by speaking directly to industry professionals.



.....

Alissia Begag
CEO & Founder,
Impulsion Tourisme

IFTM Daily is the pulse of the show. It's where we discover trends, pick up on new ideas, and connect with the industry. It's essential reading for anyone who wants to keep abreast of what's happening in the world of travel. It's inspiring, packed with info, and always up to date. In short, an invaluable ally for staying in the loop!



Kristofer Moison
Founder & CEO, Stealth Start Up &
Wytland

IFTM daily perfectly reflects the dynamic and innovative spirit of the show. It offers rich and varied content, enabling tourism professionals to keep abreast of the latest trends, innovations and news in the sector. It's a great way to get a quick summary of what's happening at the show.

 $\ensuremath{^{*}}$  Feedback from leading actors, readers of IFTM Daily.

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## **CIRCULATION / PRINT**

DAY 1 6,000 copies

DAY 2 5,000 copies

DAY 3 5,000 copies

#### STRATEGIC DISTRIBUTION POINTS

- All main entrances
- All main information counters
- Convention Area
- International Press stand
- Media Centre
- Top 50 Partners' & Participants' stands

# CIRCULATION / ONLINE > iftmdaily.com

## Daily e-Mailing to > 14,000 contacts

E-mailing to launch the edition of the day that is sent out every morning to trade visitors, exhibitors and press before, during and after the fair for a full media coverage.

· 4 e-mailings (PREVIEW - DAY 1, 2 and 3)



#### **SOCIAL MEDIA**

IFTM Daily contents are promoted through the IFTM Top Resa social media channels



5,600 **FOLLOWERS** 



**FOLLOWERS** 



11,900 **FOLLOWERS** 

# **WEBSITE** / STATISTICS

## **Full contents** & e-Magazines online

@ iftmdaily.com

## **Full integration** of contents into digital event tools

**iftmdaily.com** is the daily updated website with unique articles and exclusive interviews live from the show.

#### **RESPONSIVE & POWERFUL**

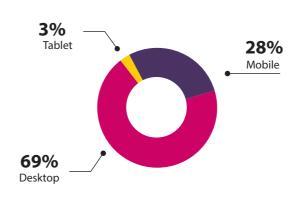
#### STATISTICS\*

Users **15,293** 

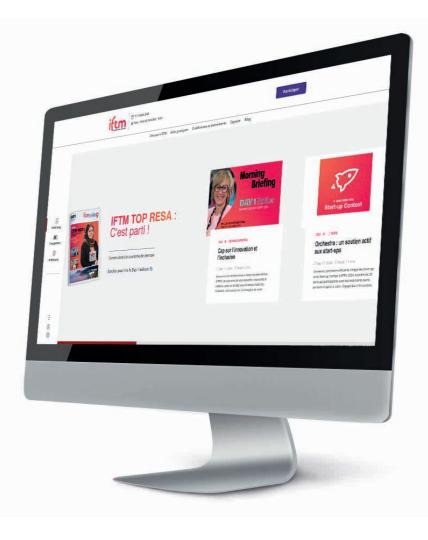
Page Views **16,932** 

Average time spent 2:01

#### Device Access:



<sup>\*</sup> Google Analytics - www.iftmdaily.com - Octobre 2023







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## **EDITORIAL CONTENT**

Content is designed to be highly relevant and useful for trade visitors & press, helping them to set their show agenda and define their **priorities**, as well as giving them the "big picture" with market data and leaders' strategies.

Benefit from this **unique communication** platform to get YOUR message across. Contact our editorial team for themes and interview.













## **DAILY SECTIONS**

#### **SHOW NEWS**

The top stories of the day of interest to international trade visitors, including major announcements & debates.

#### **IFTM TOP RESA CONFERENCES**

As trade visitors hop from one stand to another, they no doubt regret not being able to attend some of the top conferences. We cover all conferences of interest to trade visitors.

#### **MARKET TRENDS**

Important industry trends and interviews with leading analysts from organisations such as UNWTO, WTTC, IPK, PhocusWright, Deloitte, etc.

#### **EXCLUSIVE INTERVIEWS**

Given the calibre of many of those presenting conferences and keynotes, where possible we not only give a précis of their conference, but also field exclusive comments that are specifically destined to our readers.

#### TRADE TALKS

Tour Operators and Travel Agents explain their current key concerns and discuss some of the most interesting offers they have seen at the show.

#### **RESPONSIBLE & SUSTAINABLE TOURISM**

CSR (Corporate Social Responsibility) and eco-tourism - initiatives to reduce our impact on our planet.

#### **WHERE TO GO IN PARIS**

A definitive guide on where to go out in Paris to make the international visitors feel much more "at home" in this exciting city.

## How to be part of IFTM Daily?

- Coverage of your company's main news, events and press conferences
- A strategic platform for your Top management / Government officials
- Contributions and thought leadership for our Regional Spotlights and Special Features

## SPECIAL FEATURES & REGIONAL SPOTLIGHTS

## **PREVIEW EDITION**

[ 11 September 2024 ]

IFTM TOP RESA **SNEAK PEEK 2024**  M DESTINATION FRANCE



[ 17 September 2024 ]



- TRAVEL TECH: DIGITALISATION ET IA / **DIGITIZATION & AI**
- TOUR-OPERATEURS / TOUR OPERATORS
- ♠ RESEAUX DISTRIBUTION / NETWORKS
- M DESTINATION FRANCE
- **%** AMERIQUES / AMERICAS
- **CARAÏBES / CARIBBEAN**

## REPUBLIQUE DOMINICAINE / **DOMINICAN REPUBLIC:**

OFFICIAL IFTM HOST **DESTINATION 2025** 



[ 18 September 2024 ]

TRANSPORT AERIEN / AIR TRANSPORT

▲ SPORT & AVENTURE **SPORTS & ADVENTURE** 

MONTAGNE / MOUNTAIN

**TOURISME RESPONSABLE** SUSTAINABLE TOURISM

TRANSPORT / SPOTLIGHT:

- START-UP VILLAGE
- MICE / VILLAGE MICE

- M DESTINATION FRANCE
- **ASIE & PACIFIQUE** ASIA & PACIFIC
- **EUROPE &** MÉDITERRANÉE **EUROPE & MEDITERRANEAN**

# DAY 3 **FDITION**

[ 19 September 2024 ]

GASTRONOMIE & OENOLOGIE **GASTRONOMY & OENOLOGY** 

**W** VOYAGE EN GROUPE / GROUP TRAVEL

**CLUB AFFAIRES / BUSINESS TRAVEL** 

CROISIÈRE / CRUISES

AUTOCARISTES / COACH OPERATORS

PARCS / PARKS TOURISME INCLUSIF / INCLUSIVITY M DESTINATION FRANCE

 ★ OCÉAN INDIEN INDIAN OCEAN

MOYEN-ORIENT MIDDLE EAST

**♦** AFRIQUE AFRICA

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# **PRINT** / AD OPPORTUNITIES







#### **ADVERTISING RATES\*** (€)

Advertising space is only available for exhibitors of IFTM Top Resa

ADVERTISEMENT	All Editions	3 Print Editions	Online Preview	Day 1, Day 2 or Day 3  Print & Online Versions
■ 1/4 page	2,700	2,400	550	900
■ 1/3 page	3,200	2,900	650	1,100
■ 1/2 page	4,700	4,300	950	1,600
1 full page	8,500	7,800	1,700	2,900
1 double page	15,400	14,000	3,150	5,200

- \* + 15% for highlight placement / Right-hand page
- + 30 % for in-house design services



Logo & stand N° on front cover - Example

HIGHLIGHT POSITIONS		(€)
	All Editions (Preview included)	3 Print Editions
■ Logo & stand N° on front cover	3,400	3,000
• 1/5 page banner on front cover	11,500	10,400
Inside front cover, single page	12,600	10,200
Inside front cover, double page	22,800	16,200
Inside back cover	11,300	8,000
• Back/cover////////////////////////////////////	//////////////////////////////////////	///////////97600/
Insert in the magazine	(	on demand
Bookmark - in one edition		6,900



# i(cm

#### ADVERTORIAL (IN ONE EDITION)

• 1/2 page	€ 2,200
• 1 full page	€ 3,750
• 1 double page	€ 6,600

(3 spaces available)



#### CONFERENCES PROGRAMME

Back cover	€ 7,000
• 1/4 page banner on front Cover	€ 4,500
<ul> <li>Logo on front cover</li> </ul>	

#### **HALL PLAN**

• Large logo & Stand N°	€ 2,100	
Standard-sized Logo & Stand N°	€ 550	
<ul> <li>Standard-sized Logo &amp; Stand N° + OB code € 1,050</li> </ul>		

#### **SMARTGUIDE**

Customized publication (24 pages).

Insertion into 1 edition of IFTM Daily from € 37,000 €



#### •

The Daily QR Code Card (6,000 units):

Logo on card, exclusive position from € 7,500 €

#### STARTER

1/2 PAGE ADVERTISING

LOGO STANDARD ON THE HALL PLAN

1,600 €

#### **ADVANCED**

€ 1,500

1/2 PAGE ADVERTISEMENT

3,800€

1/2 PAGE ADVERTORIAL

1 STANDARD LOGO & QR CODE ON THE HALL PLAN

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#### **PREMIUM**

- 1 FULL PAGE ADVERTISEMENT
- 1 FULL PAGE ADVERTORIAL
- 1 ONLINE SHORT ARTICLE
- 1 STANDARD LOGO & QR CODE ON THE HALL PLAN FREE BONUS

7,250 €

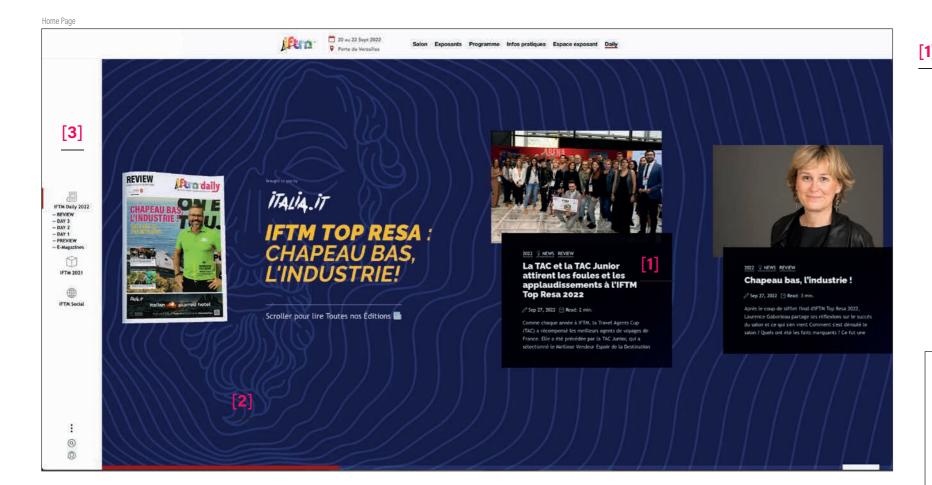
#### **PREMIUM PRO**

- 1 DOUBLE PAGE ADVERTISEMENT
- 1 FULL PAGE ADVERTORIAL
- 1 ONLINE SHORT ARTICLE
- 1 LARGE LOGO ON THE HALL PLAN FREE BONUS

9,550 €

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# DIGITAL / AD OPPORTUNITIES > iftmdaily.com





#### **RATES**

#### **IFTMDAILY.COM**

• In-Depth Article: 600 words 1<sup>st</sup> positions on day of publication [1] € 1,400

• Short Article: 200 words 1st positions on day of publication

€ 600

#### OPTIONS

- Global Sponsorship [2]

Your branding on all sections, during 1 month (11/9 - 11/10/2024) (including 2 in-depth articles)

€ 17,000

#### **OPTIONS**

- Menu Entry [3]
- Dedicated Menu Point
- Dedicated Branded Page with your contents
- 6 Articles (3 In-Depth, 3 Short)
- 2 newsletter inclusions

1 month € 16,000

#### NEWSLETTER INCLUSION

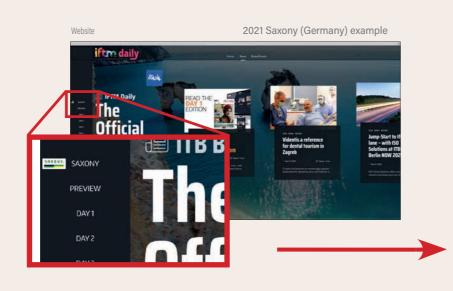
Your article highlighted in 1 newsletter:

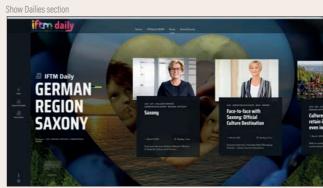
1,200



#### **MENU ENTRY**

- Dedicated Menu Point
- Dedicated Branded Page with your contents
- 6 Articles (3 In-Depth, 3 Short)
- 2 newsletter inclusions
- 2 social media posts









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# **PRINT** / TECHNICAL SPECIFICATIONS

# **PRINT** / TECHNICAL SPECIFICATIONS





ze Bleed size
330 mm 250 x 340 mm
330 mm 490 x 340 mm
136 mm
80 mm
68 mm

#### HIGHLIGHT POSITIONS

Ì	l ogo +	Stand	No	οn	front	COVER	
ı	1 ()(1() +	Sianu	INO.	OII	11()111	COVEL	

9				
1/5 banner on front cover	220 x 54 mm			
Inside front cover	240 x 330 mm	250 x 340 mm		
Back cover	240 x 330 mm	250 x 340 mm		
Bookmark (both sides)	110 x 230mm	120 x 240 mm		

#### **CONFERENCES PROGRAMME**

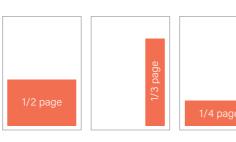
1/5 banner on front cover	190 x 52 mm	
Back cover	210 x 297 mm	220 x 307 mm

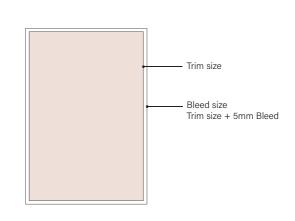
>> Material Deadline: 15 September 2025

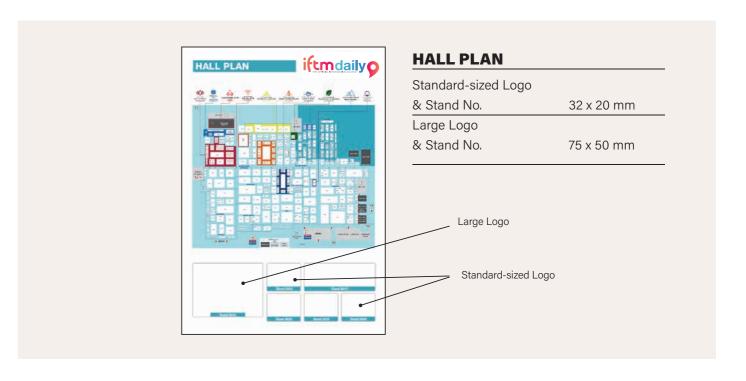
Contact: production@cleverdis.com Tel: +33 (0)442 77 46 00











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# IMPORTANT INFORMATION FOR PRINT MATERIALS

All ads supplied must be CMYK.

Supplied materials that do not comply with the following specifications will be corrected and the advertiser billed for the required production.

Required Format: PDF/X-1a format is the required file format for submission. When preparing PDF/X-1a files, careful attention must be paid to ensure they are properly created and will reproduce correctly. Please see Adobe. com/products/acrobat/pdfs/pdfx.pdf for guidelines and instructions. Files should conform to SWOP guidelines, and total ink density should not exceed 280%.

**Proofs:** For full page and spread ads, advertisers MUST submit a contract-level digital proof at full size that conforms to SWOP standards (including a colour bar) for all digital files.

Client-supplied contract proof is required to guarantee color. Acceptable contract proofs include: Epson Contract Proof, IRIS, Kodak Approval, Digital Match Print, Progressive Press Proof, Fuji Pictro, Fuji Final Proof. Proofs are required regardless.

#### Material Requirements for In-House Design Services:

Photos: Colour scans must be 300 dpi in CMYK. B/W scans must be 300 dpi grayscale.

<u>Logos:</u> Vector .eps or .ai files are preferred. Type should be converted to outlines unless the fonts are provided. Jpgs must be 300 dpi.

If you are supplying native files for us to work with, they must be accompanied by the fonts used in those files. Black type on light background should be defined as 100% black ONLY.

Files should conform to SWOP guidelines, and total ink density should not exceed 280%.

**Deadline:** All print elements (print file & color proof) must be supplied before the deadline. Beyond this deadline, we will accept no more elements, and your content will only be published in our online version.

Please send colour proof to:

Cleverdis/ IFTM Daily

Le Relais du Griffon - 439 route de la Seds

13127 Vitrolles - FRANCE

of file delivery mode. The publisher will not accept responsibility when contract proofs are not submitted.

#### **ADVERTORIAL GUIDELINES**

#### **Regular Advertorials**

All advertorials in our publications follow our editorial style guide for format. They are written

in the style of an article that discusses the key selling points / benefits of the product / service and ideally will include real-life scenarios or case studies to demonstrate effectiveness. Advertorials are designed to provide trade visitors / professionals with information relevant for their business practise and buying decisions.

#### Regarding images:

- The advertiser must be the copyright holder of any image provided with copy (with image copyright).
- The advertiser must have written release for images including people.
- Images must specifically relate to the advertorial message or product.
- Featured images should ideally be horizontal orientation with dimensions of 1500pix wide a resolution of 300dpi.

Ads within advertorials are not permitted. No company or brand logos are allowed. No slogans, no URLs, no contact details (email, telephone number)

#### Word Count

- Full page: 280 words per language
- Half-page: 150 words per language
- Third page: 100 words per language

#### **Featured Article**

Featured Articles designate a highlighted position for your advertorial online - on the homepage and section landing page or in standard position (only section landing page).

#### Conten

Guidelines for content will be agreed before editing by the Cleverdis team. All basic information must be provided by the client, along with precision of the main points to put forward. When the advertorial piece has been produced, a PDF copy is sent to the client for corrections and / or approval. Changes and corrections must be outlined clearly by the

client – in annotations on the PDF.

A final version will then be produced and sent to the client for "OK to Print". This must be marked on the PDF – either scanned or digitally signed.

Any further changes to the advertorial requested by the client, if different to those requested initially, shall be invoiced OVER AND ABOVE the original order, at a rate 10% of the original price invoiced (before any discount), and must be paid by the client prior to publication.

# **DIGITAL** / TECHNICAL SPECIFICATIONS

# iftmdaily.com

#### **GLOBAL SPONSORING - SECTION SPONSORING**

- Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link

#### **ENTRY MENU PACKAGE**

Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link
- e-Mailing section banner: 2,560 x 1,440 px HD

#### **FEATURED ARTICLE**

• Highlight article: up to 600 words

Standard article: up to 300 words

Images: jpg - HD

Videos: YouTube link

>> Material Deadline: 15 September 2025

Contact: production@cleverdis.com

Tel: +33 (0)442 77 46 00

#### Website



#### -Mailing



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# AN EXPERT COMMUNICATION TEAM AT YOUR DISPOSAL

## **100% LIVE DURING THE SHOW**

Come visit us at the IFTM Top Resa press centre during the show!



## **CONTACTS**



#### **ADVERTISING**

Bettina Badon Project Manager Tel: +33 442 77 46 07 bettina.badon@cleverdis.com



#### **EDITORIAL TEAM**

Emiliana Van Der Eng Head of editorial team Tel +33 442 774 600 emiliana.vandereng@cleverdis.com

